# Price List 2028



wakatobi

## Experience Wakatobi Your Way

Everyone's notion of a dream Wakatobi vacation differs. Simply select your Resort and/or Yacht accommodation choices from our vacation packages; decide on your package duration, choose your flight dates and add in the activity package you desire. Our pricing allows you to decide which components are important to you, and that is what you purchase.

And if there is anything else that we can do to make your trip special, let us know. We love to personalize, be it for a celebration, special occasion or simply to complete your dream vacation.

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## All prices are in US Dollars (USD)

# Resort Accommodation Packages

| Adult per person per night | Double occupancy | Double occupancy Holiday Season | Single occupancy | Single occupancy Holiday Season | Additional adult | Additional adult Holiday Season |
|---|---|---|---|---|---|---|
| Palm Bungalow | 490 | 570 | 850 | 995 | 350 | 405 |
| Ocean Bungalow | 570 | 665 | 920 | 1,085 | 350 | 405 |
| Turtle Beach Bungalow | 650 | 765 | 1,165 | 1,375 | 400 | 460 |
| 2-bedroom Turtle Beach Bungalow | 730* | 840* | 1,275 | 1,500 | 400 | 460 |
| 1-bedroom Villa (3 or 4) | 875 | 1,025 | 1,560 | 1,840 | 470 | 555 |
| 2-bedroom Pool Villa (1 or 2) | 1,190* | 1,395* | 2,190 | 2,580 | 825 | 970 |

* Double occupancy price is per person per night for each of the first two guests. Additional guests pay the additional adult rate.

## 2028 Holiday Season Dates

Monday, April 10 – Monday, May 1
Monday, September 18 - Monday, November 20
Friday, December 22 - Friday, January 5 2029

| Children per child, per night sharing room with 2 adults | Age 0 - 3 | Age 4 -9 | Age 10 - 13 | Age 14 - 16 |
|---|---|---|---|---|
| Palm Bungalow | 70 | 125 | 200 | 260 |
| Ocean Bungalow | 70 | 125 | 200 | 260 |
| Turtle Beach Bungalow | 95 | 155 | 230 | 305 |
| 2-Bedroom Turtle Beach Bungalow | 95 | 155 | 230 | 305 |
| 1-bedroom Villa | 125 | 200 | 260 | 340 |
| 2-bedroom Pool Villa | 125 | 200 | 510 | 585 |

We welcome families to Wakatobi and are always ready to entertain younger guests for diving, snorkeling, or simply with dedicated childcare services while you dive. Please contact us for more details.

# Resort Accommodation Packages (continued)

**All resort categories include:**

- VIP greeting and assistance upon your arrival in Bali
- Your resort accommodation
- Free WiFi high speed internet access via satellite
- In-room amenities such as minibar, coffee pot, hair dryer and safe
- Delicious & varied gourmet meals (breakfast, lunch, dinner) & care to cater to special diets
- Brewed coffees & teas / iced tea / canned soft drinks (including minibar) / hot chocolate / drinking water / daily snacks
- Daily turndown service
- Aromatherapy bath products
- Optional village tour on the last day
- No fuel surcharges / park fees

**One-bedroom Villa – package includes:**

- Butler (Private Resort Experience Manager)
- One PDEM/PSEM (Private Dive/Snorkel Experience Manager)
- Use of an Olympus TG camera or GoPro setup for two dives

**Two-bedroom Pool Villa – package includes:**

- Butler (Private Resort Experience Manager)
- One PDEM/PSEM (Private Dive/Snorkel Experience Manager) for the first two guests; a second is added for additional guests
- Use of an Olympus TG camera or GoPro setup for two dives

# Pelagian Dive Yacht Accommodation Packages

| Adult per person per night | Double occupancy | Double occupancy Holiday Season | Single occupancy | Single occupancy Holiday Season | Additional adult | Additional adult Holiday Season |
|---|---|---|---|---|---|---|
| Superlux Cabin | 990 | 1,140 | 1,720 | 2,030 | 840 | 970 |
| Master Suite | 1,470 | 1,690 | 2,645 | 3,110 | n/a | n/a |

Pelagian's Master Suite comes with a dedicated Dive Guide, as well as a dedicated tender boat.
Each of the two Superlux Cabins comes with a dedicated Dive Guide, with guests sharing a tender.

## 2028 Holiday Season Dates

Monday, April 10 – Monday, May 1
Monday, September 18 - Monday, November 20
Friday, December 22 - Friday, January 5 2029

| Children per child per night with accompanying adult(s) | Age 0 -11 | Age 12 - 13 | Age 14 - 16 |
|---|---|---|---|
| Superlux Cabin | n/a | 545 | 695 |

Children over the age of 12 are welcome on Pelagian.
Children under 12 are allowed only on exclusive charters; please inquire.

| Pelagian Private Charter |
|---|
| To inquire about private charters, please contact our Bali team: office@wakatobi.com |

All Pelagian categories include:

- VIP greeting & assistance upon your arrival in Bali
- Your chosen accommodation on Pelagian
- In-room amenities such as towels, hair dryer and aromatherapy products
- Delicious and varied gourmet meals (breakfast, lunch and dinner) with care to cater to special diets
- Brewed coffees & teas / iced tea / canned soft drinks (including minibar) / hot chocolate / drinking water / daily snacks
- Daily turndown service
- Optional village tour on last day
- No fuel surcharges or park fees for cruises in Wakatobi

# Wakatobi Guest Flight

| Adults<br>Bali-Wakatobi and Return Flight | | | Rate |
|---|---|---|---|
| Resort/Pelagian Guests 3+ nights stay (subsidized price) | | | 890 |
| **Children<br>Bali-Wakatobi and Return Flight** | **Age 0 - 3** | **Age 4 - 9** | **Age 10 - 16** |
| Resort/Pelagian Guests (subsidized price) | 89 | 715 | 890 |

Wakatobi Guest Flight includes:

- Round trip direct flight from Bali to Wakatobi's private airstrip
- Full international luggage allowance
- Complimentary pre-flight breakfast provided on arrival at Bali airport
- In-flight snack and hot/cold non-alcoholic beverages
- Transfer from airport to resort by boat
- Assistance with all check-in luggage, right through to your room or cabin

Some flights are subject to change. Please contact us for availability or check flight schedules on wakatobi.com

# Activity Packages: Diving & Snorkeling

| Unlimited Diving and Snorkeling | (available pre-booked only) |
|---|---|

Maximize your enjoyment with an unlimited activity package tailored to the duration of your stay.
Book the unlimited package for the best value, and the flexibility to join each boat departure

Resort:
- 3 x 70 minute guided boat dives each day, as well as unlimited independent diving on the House Reef
- 3 x 70 minute guided boat snorkels each day

Pelagian
- 4 x 70 minute guided boat dives each day
- 3 x 70 minute guided boat snorkels each day

| Duration of Stay (nights) | 3 | 4 | 7 | 10 | 11 | 14 | 17 | 18 | 21 | 24 | 25 | 28 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Unlimited Diving | 540 | 810 | 1,620 | 2,310 | 2,565 | 3,335 | 3,890 | 4,130 | 4,860 | 5,590 | 5,830 | 6,560 |
| Unlimited Snorkeling | 400 | 600 | 1,200 | 1,710 | 1,900 | 2,470 | 2,880 | 3,060 | 3,600 | 4,140 | 4,320 | 4,860 |

Prices indicated above already include any extended stay reduction

| Pay Per Dive | Per Dive |
|---|---|
| Resort & Pelagian<br>• 70-minute guided boat dive on world-class protected reefs | 120 |
| **Pay Per Snorkel** | **Per Snorkel** |
| Resort & Pelagian<br>• 70-minute guided boat snorkel on world-class protected reefs | 95 |

All packages include:
- Weights & weight belt (tanks for diving)
- Nitrox for divers who are certified
- Snacks, drinks and towels provided on the boats
- Full porterage for dive/snorkel gear and cameras
- Valet service for rinsing and drying gear
- A substantial contribution to our award-winning conservation program

Note: It is not required to purchase a snorkel to enjoy our House Reef on your own.

# Activity Packages for Children

| Diving & Snorkeling | |
|---|---|
| All diving and snorkeling activity packages are available for those aged 10+ in the resort and 12+ on Pelagian. Standard rates apply | See page 7 |

**Note:** Children diving is at the discretion of the Wakatobi Dive Centre Manager. Children visiting Wakatobi without prior scuba training can participate in Bubblemaker programs (age 8 and up) and in Discover Scuba experiences (age 10 and up). Prior arrangements should be made for participation in these programs.

Previously certified Junior Open Water Divers, diving with their caregiver(s) and guided by a pre-booked PDEM are welcome to join the three daily scheduled dives from our well-appointed dive boats.

- 10 and 11-year-old certified divers are limited to a maximum depth of 12 meters/40 feet and must dive with a private guide (PDEM) or a parent who is an active instructor.
- 12 to 14-year-old certified Junior Open Water Divers are limited to a maximum depth of 18 meters/60 feet, or 21 meters/70 feet for continuing education, and must dive with a PDEM or a parent who is a certified Rescue Diver with 500+ dives.
- Children over the age of 5 are welcome aboard dive boats as snorkelers at the discretion of the dive center manager. Children under the age of 8 must be under the direct supervision of a parent/guardian at all times.

| Kids Club and Babysitting | Per Day |
|---|---|
| **Kids Club ages 4-13** (full day) | 60 |
| **Babysitting ages 0-9** (eight hours) | 45 |

# Private Diving and Snorkeling Experience

| Private Dive Experience Manager (PDEM) or Private Snorkel Experience Manager (PSEM) | Per Day |
|---|---|
| Inclusions:<br>• Pre-trip assistance and preparation by email<br>• Ability to request your preferred guide, if known<br>• On arrival, personal consultation session with your Private Dive/Snorkel Experience Manager. Private check-in and orientation to the Longhouse and Dive Center at your chosen time.<br>• Private welcome dive/snorkel on the House Reef to your preferred time and duration.<br>• VIP dive/snorkel schedule and planning for your entire trip.<br>• Exclusive ability to 'float' between boats. Based on your private guide's recommendations (and subject to operational constraints), choice of which boat to join for which dive/snorkel.<br>• Unlimited diving or snorkeling on the House Reef with your private guide during operational hours (up to 4 guided dives/snorkels per day) including dawn and dusk diving to widen your in-water possibilities.<br>• Personalized service pre-, during and post-diving/snorkeling. Your guide will be your 'diving/snorkeling butler', available to advise you site selection, topographies, depths, and possible marine life sightings, as well as boat selection, lens choice for photographers, and assistance and stabilisation in taking photos/videos underwater.<br>• Provide feedback and assistance with your diving skills if desired, and be your Instructor should you wish to take<br>• Join you for a meal, or even be available for other options - village tour, try dive, advanced dive course etc - to optimize your access to other resort resources.<br>• Take your guide with you should you wish to book a private boat.<br>Please note the PDEM/PSEM service is in addition to your diving/snorkeling package | 315<br>(4 days minimum) |

| Private Dive Experience Manager (PDEM) or Private Snorkel Experience Manager (PSEM) | Per Activity |
|---|---|
| PDEM or PSEM for a single dive or snorkel | 150 |

| Private Boat (Subject to availability) | Per Day |
|---|---|
| Inclusions:<br>• Exclusive use of one of our Waka boats Including captain and boat crew<br>• One Private dive or snorkel guide (PDEM/PSEM)<br>• Your choice of dive/snorkel site locations and departure/return times, with personalized recommendations from your guide.<br>Note: Choice of locations are subject to weather and distance from the resort.<br>• Butler service<br>• Your choice of food and drinks, and the option to eat lunch on the boat or in the resort restaurant | 1,835 |

# Technical & Rebreather Diving

| Advanced Nitrox | Per Day |
|---|---|
| **PACKAGE A:** for 2 mixes (21% or 32% bottom mix + 40% shallow mix) including pony tank (3-6 litre 40%) with regulator | 50 |
| **PACKAGE B:** for 2 mixes (21% or 32% bottom mix + 100% O2 deco mix) including O2 tank (2 litre) with oxygen regulator | 80 |
| **PACKAGE C:** for 3 mixes (21% or 32% bottom mix + 40% deep stop mix + 100% O2 deco mix) including pony tanks (6 litre 40%, 2 litre O2) with regulator | 95 |
| **Rebreather** | **Per Day** |
| **SCR Diving**<br>5lb/2.25kg Sofnolime 797, 50 cubic foot tanks with nitrox (up to 40%) | 65 |
| **CCR Diving: Air Diluent (max 45m)**<br>5lb/2.25kg Sofnolime 797, 2 litre aluminum tanks for air & diluent.<br>Bailout tank (4.5 or 6 litre) with air or nitrox up to 40% | 80 |
| **CCR Diving: Trimix (max 60m)**<br>5lb/2.25kg Sofnolime 797, 2 litre aluminum tanks with oxygen fills, 1 daily average 16/25 Trimix diluent fill Bailout tanks (4.5 or 6 litre) with Trimix 16/25 and Nitrox 40% | 130 |
| **CCR Diving: Advanced Trimix (max 100m)**<br>5lb/2.25kg Sofnolime 797, 2 litre aluminum tanks with Oxygen fills. 1 daily average 10/50 Trimix diluent fill Bailout tanks (6 or 7.5 litre) with average Trimix 13/33 and Nitrox 40% | 170 |
| **Additional Sofnolime per pound, all above packages** | 15 |
| **Specialist Private Dive Experience Manager (SPDEM)** | **Per Dive** |
| Specialist Private Dive Experience Managers are subject to availability and price depends on level of dive complexity. Includes time for preparation and maintenance. | by quotation |

**Note:** Advanced Nitrox and Rebreather packages are in addition to standard dive package

# Scuba Diving Courses

| Courses | Per Person |
|---|---|
| **Bubblemaker (8-10 years)** Includes theory and one dive on our House Reef to a maximum of 2 meters. | 475 |
| **Discover Scuba Diving (10+ years)** Includes theory, confined water skills and one open water dive on our House Reef. | 475 |
| **Repeat Bubblemaker or Discover Scuba Diving Experience**<br>Repeat DSDs may be conducted on the boats at the instructor's discretion. | 375 |
| **PADI ReActivate (refresher):** Half day in-water refresher including theory review. | 395 |
| **PADI Open Water Diver: full course**<br>Includes 5 classroom sessions, 5 confined water sessions and 4 open water dives. This course takes 4 days. | 2,140 |
| **PADI Open Water Diver: referral**<br>Suitable for those who have already completed the academics/eLearning and all confined water skill training. Includes a skills refresher and 4 open water dives. This course takes 2 days. | 1,260 |
| **Scuba Diver to Open Water Diver Upgrade**<br>Includes theory, confined water training and 2 open water dives. This course takes 2 days. | 1,145 |
| **Advanced Open Water.** Includes theory and 5 dives. This course takes 2 days. | 1,375 |
| **Advanced Open Water** (using pre-booked / pre-paid dives) | 800 |
| **PADI Enriched Air Diver Nitrox** | 325 |
| **PADI Specialty Diver 2-3 dive Course** (to be added to cost of dives) | 475 |
| **PADI Specialty Diver 4 dive Course** (to be added to cost of dives) | 800 |

1. Course prices are per person and include instruction, course materials and certification. Prices may change based on diver knowledge, experience and additional/special needs.
2. Courses available on request and are only guaranteed if pre-booked 60 days prior to arrival.
3. Management reserves the right to refuse any dive course request.
4. Following an Open Water Diver course, new divers may require a private dive guide (PDEM) at the instructor's discretion.
5. Please make advance arrangements for all children's programs through your guest experience consultant or by emailing office@wakatobi.com.
6. Guests must complete, sign and submit a PADI Medical Form in advance of travelling for all courses. Forms can be obtained through a Guest Experience Consultant or by emailing office@wakatobi.com.

# Equipment Rental

We offer top-quality equipment for reasonable rental prices. This reflects our desire to preserve our guests from the burden of a long travel with heavy equipment and expensive international excess luggage charges.

| Diving & Snorkeling | Per Day 1-6 Days | Per Day 7+ days |
|---|---|---|
| **Full Dive Equipment** | 70 | 55 |
| **Full Snorkel Equipment** | 25 | 20 |
| Regulator (Apeks DST 1st Stage with XTX50 2nd Stage) | 20 | 16 |
| BCD (Aqualung Pro HD weight integrated) | 20 | 16 |
| Dive Computer (Suunto Zoop Novo or Shearwater Peregrine) | 16 | 14 |
| Full Wetsuit (Aqualung Wave 5.5mm) | 14 | 12 |
| Shorty Wetsuit (Aqualung Wave 4mm) | 6 | 6 |
| Wetsuit Jacket or Pants/Trousers (3mm) | 6 | 6 |
| Mask (Aqualung Look, Mares X-Vision & Beuchat Maxlux S) | 6 | 6 |
| Prescription Mask with custom lenses (Aqualung Look or TUSA Ceos) | 6 | 6 |
| Snorkel | 10 | 10 |
| Fins - full foot or open heel (Aqualung Express) | 6 | 6 |
| Dive Boots (Aqualung Superzip 5mm) | 6 | 6 |
| Torch per dive/snorkel (Kraken) | 10 | 8 |
| Pony Tank with regulator | 20 | 20 |

| Photography | Per Day |
|---|---|
| Olympus TG7 Camera with Housing | 50 |
| GoPro Hero 13 Camera with Housing | 50 |
| Insta360 Camera with Housing | 50 |
| Weefine Smartphone Housing | 25 |
| Canon 5D MkIII in Seacam Housing with 2 Sea&Sea YS-D3 MkII Strobes | 250 |
| Sea&Sea YS-D3 MkII Strobe (per strobe) | 25 |
| Video Light (Big Blue) | 50 |
| Small Accessory (camera tray, filters, GoPro handle, arms, floats etc.) | 6 |

# Kite Surfing

Kite surfing classes are available from June until September at Wakatobi and must be pre-booked at least 30 days in advance.
Please inquire with your guest experience consultant or with our Bali team at office@wakatobi.com

| Kite Surfing Packages | Per Person |
|---|---|
| Unlimited kite surfing package for a 3-night stay | 1,110 |
| Unlimited kite surfing package for a 4-night stay | 1,445 |

1. Kite surfing packages include full equipment, taxi boat support, experienced kite surf instructor and porterage.
2. Longer packages can be booked by adding 3- or 4-days unlimited packages, based on flights dates

For experienced kite surfers who do not need the assistance of an instructor, kite surfing is available anytime, without the need to pre-book

| Kite Surfing | Per Person |
|---|---|
| Unsupervised kiting for "Pro" kiters.<br>Includes a Nautilus GPS locator (in case of emergency) and a taxi on stand-by at resort. | 50 |
| Supervised kiting for "Pro" kiters.<br>Includes a Nautilus GPS locator (in case of emergency) and a taxi following in the distance. | 150 |
| **Kite Surfing Equipment Rental** | **Per Day** |
| Full set of equipment (1-6 days) | 100 |
| Full set of equipment (day 7 onwards) | 75 |

# Extended Stay, Loyalty and other Benefits

**Wakatobi provides numerous opportunities for guests to realize significant savings on their stay:**

## Extended Stays:

The average Wakatobi vacation is 10 nights; Guests staying for an extended package benefit from a reduction from both accommodation and activity packages. Stays of more than 7 nights receive a 5% reduction. Stays of more than 14 nights received a 10% reduction.

Prices listed for Unlimited Diving / Snorkeling packages (page 8) already account for the extended stay reductions.

Extended stay reductions apply to both resort and Pelagian dive yacht stays.

## Loyalty Reductions:

Repeat visitors can also enjoy an additional graded loyalty reward of 5% for second and third visits, and 10% for fourth visit and beyond.

## Early Payments:

For timely bank transfers, we offer an attractive early payment reduction:

- Settle in full by bank wire more than 12 months prior to your package departure date, and earn a 5% reduction from your total invoice.
- Settle in full by bank wire more than 9 months out, and save a total of 4%.
- Settle in full by bank wire more than 6 months out, and save a total of 3%.

Your balance payment is due to arrive with us no later than 90 days prior to departure. Providing your wired balance payment arrives with us more than 90 days ahead of your departure, you can still earn a 2% reduction from your invoice total.

NB these reductions are not accumulative. Should you choose to settle in full ahead of the normal payment schedule, and benefit from the early payment reduction of 3%, 4% or 5%, this is the total reduction extended. The 2% is included within the reduction already offered, not an additional reduction.

Please inquire for additional information – office@wakatobi.com

# Terms & Conditions

Any payment made prior to service delivery constitutes acceptance of the stated terms and conditions

## Flight dates, package prices and terms and conditions are subject to change at any time without prior notice

All inclusions are subject to substitutions.

## 1 TERMS AND CONDITIONS FOR INDIVIDUAL BOOKINGS

### 1.1 Payment Terms:

Individual Bookings are subject to the following Payment Terms:

Upon placing a booking, an invoice will be issued for the Resort / Yacht package, the Diving / Snorkeling inclusions, and the round-trip air transfers.

- A deposit payment of 25% of the total value of the booking will be required within 10 days of issuing the invoice.
- The remaining balance payment will be due to arrive with us no later than 90 days prior to the package departure date.

We offer an incentive (worth 2% of the invoice total) to those clients who meet the payment schedule, and settle by (international) bank transfer.

All Payments should be transacted in US Dollars, except by prior arrangement.

We are unable to block spaces indefinitely without the security of timely payments. As such, in certain circumstances, in the event payments are not settled by the payment due date (as outlined above), we retain the right to amend / cancel a reservation, without refund.

### 1.2 Early Payment terms

Individual Bookings are entitled to the following Early Payment Incentives for settling ahead of the usual payment schedule, (as outlined above):

Early Payment Incentives are offered to those clients who settle in full, in one single transaction by a pre-agreed payment due date, and settle by (International) Bank Transfer

Early Payment Incentives are offered on the costs of the Resort / Yacht package, the Diving / Snorkeling inclusions, and the round-trip air transfers.

- We offer an incentive worth 5% of the package price (inclusions as above) for any payments received in full more than 12 months prior to the package departure date.
- We offer an incentive worth 4% of the package price for any payments received 9 – 12 months prior to the package departure date.
- We offer an incentive worth 3% of the package price for any payments received 6 – 9 months prior to the package departure date.
- To those guests who choose not to pay in advance, and benefit from the early payment incentives outlined above, we offer an incentive worth 2% of the package price. This reduction is offered to guests who settle the 25% confirmation deposit on time, and transfer the balance payment to arrive with us no later than 90 days prior to travel. (This incentive applies to payments made by (International) Bank Transfer only, and is offered instead of the 3%, 4% or 5% reductions outlined above (for an early payment). This 2% reduction is not offered in addition to the 3%, 4% or 5%.)

### 1.3 Cancellation policy:

Once in a while, circumstances in the lives of our guests may prevent their travel at short notice. Due to the way our operations work, we are invariably unable to re-sell such spaces, and depending on the notice offered with a cancellation, we levy a graded cancellation charge.

While we sympathize with guests, we are not in a situation where we can be held responsible should a problem befall our guests in advance of travel. Rare is the case our guests are left nursing a financial loss as in almost all cases, a comprehensive travel insurance policy can be called upon to reimburse any such expenses.

- Cancellations made after payment of the initial 25% confirmation payment has been received, and in advance of 91 days prior to the package departure date are subject to a cancellation charge of 50% of all monies received. (50% of all monies received should equal 12.5% of the invoice total).
- Cancellations made between 46 – 90 days prior to departure are subject to a cancellation charge of 25% of the invoice total (25% of the invoice total should be equal to the value of money received at the time the booking was placed
- Cancellations made 45 days or fewer prior to the package departure date forfeit all monies paid.

We strongly recommend that all guests protect their investment by securing a fully comprehensive travel insurance policy.

**We pledge that we will invest all funds the company receives through cancellation charges into our ground-breaking Collaborative Reef Conservation Programme.**

## 2 TERMS AND CONDITIONS FOR GROUP BOOKINGS

### 2.1 Definition of a Group

- Group Bookings are defined as bookings of a minimum of eleven (11) and a maximum of twenty-four (24) participants, booking as a single, cohesive unit.
- Group Bookings will be invoiced as a Group; Invoices will be sent to an appointed Group Leader; All payments must be collected by the Group Leader, and then transferred to us.
- Complimentary Spaces are only offered to Group Bookings placed for travel during Standard Seasons. No complimentary spaces are offered for bookings placed during Holiday Season dates.
- Standard-Season Groups are entitled to one complimentary Resort accommodation package for every eleven full-paying guests, and likewise one guest will benefit from a complimentary activity package for every eleven guests paying for activities.
- The complimentary package(s) will be the lowest price accommodation package booked, and the lowest price activity package booked.
- Additions to Group Bookings will be charged at prevailing rates.
- Bookings for Groups of more than 24 participants may be subject to case-specific terms.

### 2.2 Group Payment Terms

Group Bookings are subject to variable payment terms depending on how far in advance bookings are placed, prior to the package departure date.

#### Early-Bird Group Payments

Early Bird Groups are defined as a booking 11 – 24 participants who book 16 months or more in advance of travel, and are subject to the following payment schedule:

- An initial non-refundable payment of USD 600 per space is required within 10 days of the invoice being issued.
- An additional USD 600 per space is required no later than 15 months prior to travel.
- No later than 12 months prior to travel, a further USD 600 per space is required, to make up the full deposit of USD 1,800 per space.

- The final balance payment is due to arrive with us no later than 120 days prior to travel.

### Standard Group Payments

Standard Groups are defined as a booking of 11 – 24 participants who book 12 – 16 months prior to travel, and are subject to the following payment schedule:

- A non-refundable payment of USD 600 per space is required within 10 days of the invoice being issued.
- No later than 12 months prior to travel, a further USD 1,200 per space is required, to make up the full deposit of USD 1,800 per space.
- The final balance payment is due to arrive with us no later than 120 days prior to travel.

### Short Lead-time Group Payments

Short Lead-time Groups are defined as a booking of 11 – 24 participants who book fewer than 12 months in advance of travel, and are subject to the following payment schedule:

- A deposit of USD 1,800 per space is required, within 10 days of the invoice being issued.
- The final balance payment is due to arrive with us no later than 120 days prior to travel.

In order to ensure we operate with a viable occupancy, we are unable to block group spaces indefinitely without the security of timely payments in adherence to the payment schedule as described above. As such, in certain circumstances, in the event payments are not settled by the stipulated payment due dates, we retain the right to amend / cancel a reservation, without refund.

Groups who meet the payment schedule for their initial deposit, any interim payments (as applicable) and the balance payment are eligible for a prompt payment reduction (worth 2% of the invoice total) providing the funds arrive with us on time, by international wire transfer.

All Payments should be transacted in US Dollars, except by prior arrangement.

## 2.3 Group Cancellation Policy

We recognize that the structure of a group booking can sometimes change between the time the booking is placed, and the date of travel.

We offer graded adjustment / cancellation charges, depending on how far in advance of the date of departure such changes occur.

Should an adjustment in the number of participants result in group numbers falling below any applicable complimentary space criterion, the comp-spot entitlement will be revised accordingly.

Groups are strongly recommended to seek insurance coverage to protect against the group size reducing in size / the outright cancellation of the group.

### All Group Bookings are subject to the following terms:

Adjustments to the allocation made more than 12 months in advance of the date of travel:

- Adjustments made more than 12 months prior to the date of travel will forfeit USD 600 for each of the spaces that are returned. These funds are not transferable to other bookings in the group

Adjustments to the allocation made 8 – 12 months in advance of the date of travel:

- Adjustments made 8 – 12 months prior to the date of travel will forfeit USD 1,200 for each of the spaces that are returned. These funds are not transferable to other bookings in the group.

Adjustments to the allocation made 4 – 8 months in advance of date of the date of travel:

- Adjustments made 4 – 8 months prior to departure will forfeit USD 1,800 for each of the spaces that are returned. These funds are not transferable to other bookings in the group.

Adjustments of the allocation made between 91 – 120 days prior to the date of travel:

- Adjustments made between 91 – 120 days prior to departure will forfeit 50% of the value of the spaces returned. These funds are not transferable to other bookings in the group.

Adjustments made 90 days or fewer prior to the date of travel:

- Adjustments made 90 days or fewer prior to departure result in full forfeiture of the invoice value of all spaces returned. These funds are not transferable to other bookings in the group.

**We pledge that we will invest all funds the company receives through cancellation charges into our ground-breaking Collaborative Reef Conservation Programme.**

Terms and conditions for promotions and incentives

- The validity of the promotion is absolute – bookings placed after the stated expiry date will be ineligible for the incentive.
- Promotional incentives are non-transferrable, unless otherwise stated, and have no cash value.
- Promotional incentives in the form of credit are offered once for each complete room booked, unless otherwise stated.
- Accommodation upgrade vouchers are offered one for each complete room booked, unless otherwise stated.
- Promotional incentives cannot be applied retroactively to bookings already deposited.
- Peak-season bookings (Christmas and New Year) are excluded from the period of validity.
- Specific promotional incentives cannot be used in conjunction with any other offer.
- Wakatobi Dive Resort reserves the right to alter / substitute / retract / withdraw a promotional offer at any time.

Terms and Conditions are subject to change.

# Contact Details

## Customer Support & Guest Experience Representatives contacts for your region:

www.wakatobi.com/customer-service/

wakatobi