

# Price List 2023



## Experience Wakatobi Your Way

Everyone's notion of a dream Wakatobi vacation differs. Simply select your Resort and/or Yacht accommodation choices from our vacation packages; decide on your package duration, choose your flight dates and add in the activity package you desire. Typically, the number of activity days will be one day fewer than the overall number of nights of your stay. Our pricing allows you to decide which components are important to you, and that is what you purchase.

And if there is anything else that we can do to make your trip special, let us know. We love to personalize, be it for a celebration, special occasion or simply to complete your dream vacation.

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**All prices are in US Dollars (USD)**

## Resort Accommodation/Packages 2023

All prices are in US Dollars (USD)  
and apply for pre-booked packages

Adult per person per night	Twin share	Twin share Holiday Season	Single occupancy	Single occupancy Holiday Season	Additional adult	Additional adult Holiday Season
2-bedroom Pool Villa - Plus	1,300*	1,430*	2,265	2,465	670	730
2-bedroom Pool Villa	960*	1,055*	1,765	1,920	670	730
1-bedroom Villa	710	775	1,260	1,370	385	420
2-bedroom Turtle Beach Bungalow	590*	650*	1,030	1,130	335	365
Turtle Beach Bungalow	530	580	940	1,025	335	365
Ocean Bungalow	460	500	745	810	285	310
Palm Bungalow	360	390	590	640	285	310

\* Twin share price is per person per night for each of the first two guests in bedroom one. Additional Guests (i.e, in the second bedroom) pay the additional adult rate.

### 2023 Holiday Season Dates

Monday, April 3, 2023 - Monday, April 17, 2023

Monday, September 18, 2023 - Monday, November 20, 2023

Monday, December 18, 2023 - Monday, January 1, 2024

Children per child per night sharing room with 2 adults	Age 0 - 3	Age 4 -9	Age 10 - 13	Age 14 - 16
2-bedroom Pool Villa	100	160	410	475
1-bedroom Villa	100	160	215	275
Turtle Beach Bungalow	80	125	190	245
Ocean Bungalow	55	100	160	215
Palm Bungalow	55	100	160	215

We welcome families to Wakatobi and are always ready to entertain younger guests for diving, snorkeling, or simply with dedicated childcare services while you dive.

Please contact us for more details.

## Resort Accommodation/Packages (continued)

### Two-bedroom Pool Villa - Plus – package includes:

- Butler (Private Resort Experience Manager)
- Daily private boat
- One daily spa treatment per guest
- Two PDEMs (Private Dive Experience Manager) for the first two guests; a third is added for two additional guests
- One Fluo experience or test drive of Seacam/Canon 5D UW setup for two dives

### Two-bedroom Pool Villa – package includes:

- Butler (Private Resort Experience Manager)
- One PDEM (Private Dive Experience Manager) for the first two guests; a second is added for additional guests
- One Fluo experience or test drive of Seacam/Canon 5D UW setup for two dives

### One-bedroom Villa – package includes:

- Butler (Private Resort Experience Manager)
- One PDEM (Private Dive Experience Manager)
- One Fluo experience or test drive of Seacam/Canon 5D UW setup for two dives

### All resort categories include:

- VIP greeting and assistance upon your arrival in Bali
- Your resort accommodation
- Free WiFi high speed internet access via satellite
- In-room amenities such as minibar, coffee pot, towels, hair dryer & safe
- Delicious & varied gourmet meals (breakfast, lunch, dinner) & care to cater to special diets
- Brewed coffees & teas / iced tea / canned soft drinks (including minibar)/ hot chocolate / drinking water / daily snacks
- Daily turndown service
- Aromatherapy bath products in all rooms
- Optional Village Tour on last day
- No fuel surcharges / park fees

## Pelagian Dive Yacht Accommodations 2023

All prices are in US Dollars (USD)  
and apply for pre-booked packages

Adult per person per night	Twin share	Twin share Holiday Season	Single occupancy	Single occupancy Holiday Season	Additional adult	Additional adult Holiday Season
Master Suite	695	765	1,115	1,215	n/a	n/a
Superlux Cabin	560	610	920	1,000	385	420
Deluxe Cabin	430	475	750	815	n/a	n/a
Standard Cabin	380	410	640	695	n/a	n/a

Full Charter per day, up to ten guests, in Wakatobi area	Rate	Holiday Season Rate
Full Charter	4,870	5,330

### 2023 Holiday Season Dates

Monday, April 3, 2023 - Monday, April 17, 2023

Monday, Sept. 18, 2023 - Monday, Nov. 20, 2023

Monday, Dec. 18, 2023 - Monday, Jan. 1, 2024

### All Pelagian categories include:

- VIP greeting & assistance upon your arrival in Bali
- Your chosen accommodation on Pelagian
- In-room amenities such as towels and hair dryer
- Delicious and Varied gourmet meals (breakfast, lunch and dinner) with care to cater to special diets
- Brewed coffees & teas / iced tea / canned soft drinks (including minibar)/ hot chocolate / drinking water / daily snacks
- Daily turndown service
- Aromatherapy bath products in all cabins
- Optional Village Tour on last day
- No fuel surcharges / park fees for cruises in Wakatobi

Children per child per night with accompanying adult(s)	Age 0 - 11	Age 12 - 13	Age 14 - 16
Master Suite	n/a	n/a	n/a
Superlux Cabin	n/a	330	435
Deluxe Cabin	n/a	n/a	n/a
Standard Cabin	n/a	n/a	n/a

Children over the age of 12 are welcome on the luxury dive yacht Pelagian.

Children under 12 are allowed only on exclusive charters; please inquire.

## Wakatobi Guest Flight

All prices are in US Dollars (USD)  
and apply for pre-booked packages

Adults Bali-Wakatobi and Return Flight	Rate
Resort/Pelagian Guests 3+ nights stay (subsidized price)	860

Children Bali-Wakatobi and Return Flight	Age 0 - 3	Age 4 - 9	Age 10 - 16
Resort/Pelagian Guests (subsidized price)	86	690	860

\* Subject to availability, price applicable to adults and children.

### Wakatobi Guest Flight includes:

- Round trip direct flight from Bali to Wakatobi’s private airstrip
- Full international luggage allowance, with resort credits available for traveling light
- Pre-flight VIP lounge access
- In-flight snack and hot/cold non-alcoholic beverages
- Transfer from airport to resort by boat
- Assistance with all check-in luggage, right through to your room / cabin

Some flights are subject to change, please contact us for availability or check flight schedules on [wakatobi.com](http://www.wakatobi.com)

## Activity Packages

All prices are in US Dollars (USD)  
and apply for pre-booked packages

Unlimited Diving	Per Day Pre-booked
<p><b>Resort</b></p> <ul style="list-style-type: none"> <li>• 3 x 70-minute guided boat dives on world-class protected reefs, unlimited shore diving with shore supervision and tender boat drop off</li> </ul> <p><b>Pelagian</b></p> <ul style="list-style-type: none"> <li>• 4 x 70-minute guided dives from twin-engine tenders on world-class protected reefs</li> </ul> <p><b>Both include:</b></p> <ul style="list-style-type: none"> <li>• Tanks, weights &amp; weight belt</li> <li>• Snacks, drinks and towels provided on the boats.</li> <li>• Full portorage for dive gear / cameras.</li> <li>• Dive valet for rinsing and drying gear.</li> <li>• Nitrox for those who are nitrox certified.</li> <li>• A substantial contribution to our award winning conservation program</li> </ul>	220

Light Diving	Per Day Pre-booked
<p><b>Resort</b></p> <ul style="list-style-type: none"> <li>• 2 x 70-minute guided boat dives on world-class protected reefs</li> </ul> <p><b>Pelagian</b></p> <ul style="list-style-type: none"> <li>• 2 x 70-minute guided dives from twin-engine tenders on world-class protected reefs</li> </ul> <p><b>Both include:</b></p> <ul style="list-style-type: none"> <li>• Tanks, weights &amp; weight belt</li> <li>• Snacks, drinks and towels provided on the boats.</li> <li>• Full portorage for dive gear / cameras.</li> <li>• Dive valet for rinsing and drying gear.</li> <li>• Nitrox for those who are nitrox certified.</li> <li>• A substantial contribution to our award winning conservation program</li> </ul>	170

## Activity Packages (continued)

All prices are in US Dollars (USD)  
and apply for pre-booked packages

Unlimited Snorkeling	Per Day Pre-booked
<p><b>Resort</b></p> <ul style="list-style-type: none"> <li>• 3 x 70-minute guided boat snorkels on world-class protected reefs, unlimited shore snorkeling with shore supervision and tender boat drop off</li> </ul> <p><b>Pelagian</b></p> <ul style="list-style-type: none"> <li>• 4 x 70-minute guided snorkels from twin-engine tenders on world-class protected reefs</li> </ul> <p><b>Both include:</b></p> <ul style="list-style-type: none"> <li>• Weights &amp; weight belt</li> <li>• Snacks, drinks and towels provided on the boats.</li> <li>• Full portorage for snorkel gear / cameras.</li> <li>• Snorkel valet for rinsing and drying gear.</li> <li>• A substantial contribution to our award winning conservation program</li> </ul> <p>Note: <i>It is not required to purchase a snorkeling package to enjoy our House Reef on your own.</i></p>	<p>165</p>

Light Snorkeling	Per Day Pre-booked
<p><b>Resort</b></p> <ul style="list-style-type: none"> <li>• 2 x 70-minute guided boat snorkels on world-class protected reefs</li> </ul> <p><b>Pelagian</b></p> <ul style="list-style-type: none"> <li>• 2 x 70-minute guided snorkels from twin-engine tenders on world-class protected reefs</li> </ul> <p><b>Both include:</b></p> <ul style="list-style-type: none"> <li>• Weights &amp; weight belt</li> <li>• Snacks, drinks and towels provided on the boats.</li> <li>• Full portorage for snorkel gear / cameras.</li> <li>• Snorkel valet for rinsing and drying gear.</li> <li>• A substantial contribution to our award winning conservation program</li> </ul> <p>Note: <i>It is not required to purchase a snorkeling package to enjoy our House Reef on your own.</i></p>	<p>125</p>



## Activity Packages (continued)

All prices are in US Dollars (USD) and apply for pre-booked packages

Kite Surfing	Per Day Pre-booked
<p><b>Resort</b></p> <ul style="list-style-type: none"> <li>Kite surfing is available June - September. We provide easy access to kiting spots and an on-site kite instructor. Please inquire with your guest experience consultant or with our Bali team at <a href="mailto:office@wakatobi.com">office@wakatobi.com</a></li> </ul>	160

Children – Diving & Snorkeling Activity Packages
Diving and Snorkeling activity packages are available for those aged 10+ in the resort and 12+ on Pelagian. Standard rates apply (see pages 8-9)

**Note:** Children diving is at the discretion of the Wakatobi Dive Centre Manager. Children visiting Wakatobi without prior scuba training can participate in Bubblemaker programs (age 8 and up) and in Discover Scuba experiences (age 10 and up). Prior arrangements should be made for participation in these programs. All confined water sessions for full Junior Open Water Dive training are performed in the shallow portions of the House Reef. Previously certified junior open water divers, diving with their caregiver(s) and guided by a pre-booked private dive guide are welcome to join the three daily scheduled dives from our well-appointed dive boats. Ten and 11-year-old certified divers are limited to a maximum depth of 12 meters/40 feet and must dive with a private guide (PDEM) or a parent who is an active instructor. Twelve to 14-year-old certified Junior Open Water Divers are limited to a maximum depth of 18 meters/60 feet, or a maximum depth of 21 meters/70 feet for continuing education, and must dive with a PDEM or a parent who is a certified Rescue Diver and has 500+ dives. Children not yet certified are welcome aboard dive boats as snorkelers.

Child per child per night sharing room with 2 adults	Age 0 - 3	Age 4 -9	Age 10 - 13	Age 14 - 16
Kids Club (both sessions)	n/a	45	45	n/a
Baby sitting (eight hours)	30	30	n/a	n/a
Private Dive Experience Manager *	n/a	n/a	255	255

\* Please enquire with us, if your child will require this service.

## Private Dive/Snorkel Experience Manager

All prices are in US Dollars (USD)  
and apply for pre-booked packages

Private Dive Experience Manager (PDEM)		Per Day
Private Snorkel Experience Manager (PSEM)		Pre-booked
<p>Please note PD/SEM package is in addition to your diving/snorkeling package</p> <p><b>Inclusions:</b></p> <ul style="list-style-type: none"> <li>• Pre-trip assistance and preparation by email</li> <li>• On arrival, personal consultation session with a Dive Experience Partner.</li> <li>• Flexible schedules and choice of guide, in function of personal preferences and operational possibilities - and whatever else can be done to get the best out of Wakatobi for you!</li> <li>• Private resort and dive centre orientation - briefing and check in with PDEM/PSEM at your chosen time.</li> <li>• Private welcome dive/snorkel - to your preferred time, length and location, with recommendations by your Private Guide.</li> <li>• VIP dive/snorkel schedule and planning for the entire trip.</li> <li>• Exclusive ability to 'float' between boats. Based on PDEM/PSEMs recommendations (and subject to operational constraints), choice of which boat to join for which dive/snorkel - (or option to go private by shore, using a water taxi, or do a special dive/snorkel, such as dawn or dusk), giving a wider selection of diving/snorkeling to choose from. (NB Boat 'floating' is available only to those with PDEM/PSEM).</li> <li>• Private unlimited shore and taxi-diving or snorkeling with your private guide during operational hours (up to 4 dives/snorkels per day)</li> <li>• Personalized service pre-, during and post-diving/snorkeling. (PDEM/PSEM will be your 'diving/snorkeling butler', available to advise you (site selection (eg best macro/wide angle/current/depth/shallow site), boat selection, inform about marine life), give feedback and assistance with skills, provide a platform &amp; stability for photography, join you for a meal, or even be available for other options - village tour, try dive, advanced dive course etc - to optimize your access to other resort resources.</li> <li>• Private boat optional* to locations of your choice (*additional charge, subject to availability)</li> </ul>		<p><b>255</b> <b>(4 days</b> <b>minimum)</b></p>

Private Boat	Per Day
<p>Includes captain and boat crew, as well as 1 private dive or snorkel guide (PDEM/PSEM) and butler service along with choice of food and drinks, dive site locations and departure/return times.</p> <p>Subject to availability. Choice of location is subject to weather and distance from the resort.</p>	<p><b>995</b></p>

## Private Dive/Snorkel Experience Manager (continued) All prices are in US Dollars (USD) and apply for pre-booked packages

Technical CCR Private Dive Experience Manager (Tech CCR PDEM)	Per Dive
Dives max 30 m, air diluent, non decompression with Technical CCR PDEM	180 up to 200 min
Dives max 45 m, air diluent, decompression with Technical CCR PDEM	195 up to 200 min
Dives max 60 m, Mixed Gas diluent, decompression with Senior Technical CCR PDEM	225 up to 150 min
Dives max 100 m, Advanced Mixed Gas diluent, decompression with Senior Technical CCR PDEM	260 up to 150 min

NB - Technical CCR Personal Dive Experience Managers are subject to availability and price depends on level of dive complexity

**Note:** pricing is per half day, payable onsite.

TPDEM includes time for CCR related preparations and maintenance.

Fluo Diving	Per Person
Fluo-Diving Experience 1:1 ratio	220
Fluo-Diving Experience 2:1 ratio	160
Fluo-Snorkel Experience 1:1 ratio	180
Fluo-Snorkel Experience 2:1 ratio	120

## Technical & Rebreather Packages/Consumables

All prices are in US Dollars (USD)  
and apply for pre-booked packages

Advanced Nitrox Packages	Per Day
<b>PACKAGE A:</b> for 2 mixes (Air or 32% bottom mix + 40% shallow mix) including pony tank (3-6 litre 40%) and regulator rental	49
<b>PACKAGE B:</b> for 2 mixes (Air or 32% bottom mix + 100% O2 deco mix) including O2 tank (2 litre O2) and oxygen regulator rental	79
<b>PACKAGE C:</b> for 3 mixes (Air or 32% bottom mix + 40% deep stop mix + 100% O2 for decompression) including pony tanks (6 litre 40%, 2 litre O2) and regulator rentals.	95

Rebreather Packages	Per Day
<b>SCR Diving</b> SCR package/day includes: 5lb/2.25kg Sofnolime 408, 50 cbf tanks with NITROX fills (up to 40%)	55
<b>CCR Diving - Air Diluent (max 45 m) package/day includes:</b> 5lb/2.25kg Sofnolime 797, 2 ltr Alu tanks for air & diluent, Oxygen fills, rental bail out tank with air or Nitrox fill (up to 40%) 4.5 ltr or 6 ltr, including regulator with pressure gauge.	85
<b>CCR Diving - Trimix (max 60 m) package/day includes:</b> 5lb/2.25kg Sofnolime 797 2 ltr Alu tanks with Oxygen fills, 1 daily average 16/25 Trimix diluent fill, rental bailout tanks with Trimix 16/25 and Nitrox 40% (each 4.5 ltr or 6 ltr).	115
<b>CCR Diving - Advanced Trimix (max 100 m) package/day includes:</b> 5lb/2.25kg Sofnolime 797, 2 ltr Alu tanks with Oxygen fills, 1 daily average 10/50 Trimix diluent fill, rental DIN bailout tanks with average Trimix 13/33 and Nitrox 40% (each 6 ltr or 7.5 ltr).	150
<b>Additional Sofnolime per pound, all above packages</b>	10

NB - Rebreather packages are in addition to standard dive package

## Diving & Snorkeling - Diving Courses

All prices are in US Dollars (USD) and apply for pre-booked packages

Private Courses	
Bubblemaker/Discover Scuba	230
Repeat Bubblemaker/Discover Scuba	130
Discover Scuba Diving (DSD) (includes theory, confined water instruction and one open water dive (shore dive or taxi dive)	230
<p><b>PADI Open Water Diver:</b> Scuba course conducted by an experienced dive instructor. Course includes materials, theory, confined water sessions, 4 open water course-related dives and full certification. Course should take 4 days. Course must be scheduled no later than 60 days prior to the student’s arrival.</p> <p style="text-align: right;"><b>Shared</b> (course with two or more students) <span style="float: right;">1,490</span></p> <p style="text-align: right;"><b>One-on-one course</b> (upon request) <span style="float: right;">1,690</span></p>	
<p><b>OWD Referral 1:</b> Referral scuba course with an experienced dive instructor. Course includes confined water skill circuit, 4 open water course-related dives and full certification. Theory is conducted prior to arrival at the resort and guest/student will be required to provide all student records supplied by their former instructor or proof of completing PADI eLearning. Course should take 3 days.</p> <p><b>OWD Referral 2:</b> Referral scuba course with an experienced dive instructor. Course includes 4 open water course-related dives and full certification. Theory and confined water skill sessions are conducted prior to arrival at the resort and guest/student will be required to provide all student records supplied by their former instructor. Course should take 2 days.</p> <p><b>Note:</b> All referral courses may be conducted as one-on-one or shared with other students depending upon availability of instructors at the time.</p>	<p style="text-align: right;"><b>1,190</b></p> <p style="text-align: right;"><b>890</b></p>

1. Course prices are per person and include instruction, course materials and certification. Prices may change based on diver knowledge, experience and additional/special needs.
2. Courses available on request and are only guaranteed if pre-booked directly 60 days prior to departure. Please inquire at [office@wakatobi.com](mailto:office@wakatobi.com).
3. Management reserves the right to refuse any dive course request.
4. Following an OWD course, new divers may require a private dive guide (at the instructor’s discretion).
5. Please make advance arrangements for all children’s programs through your guest experience representative or our administrative office ([office@wakatobi.com](mailto:office@wakatobi.com)). For more information please refer to [Diving Wakatobi for Kids](#)

## Diving & Snorkeling - Diving Courses (continued)

All prices are in US Dollars (USD) and apply for pre-booked packages

Private Courses	
Upgrade Scuba Diver to PADI OW Diver Certification (Includes all course materials, theory, confined water skill circuit and lessons, 2 Open water dives & full certification. Course should take 2 days).	895
Advanced Open Water Course (Includes lecture sessions, 5 'specialty' dives from dive boats and/or on the House Reef. Requires 2 days.)	895
NITROX - SDI Computer Nitrox (online course)	160
NITROX - PADI Nitrox (standard course)	235
NITROX - TDI Nitrox Diver (basic technical diving course)	235
2 dive Specialty courses (1 day / dive package to be added to price)	325
3 or 4 dive Specialty course: (1-2 days / dive package to be added to price)	500

1. Course prices are per person and include instruction, course materials and certification. Prices may change based on diver knowledge, experience and additional/special needs.
2. Courses available on request and are only guaranteed if pre-booked directly 60 days prior to departure. Please inquire at [office@wakatobi.com](mailto:office@wakatobi.com).
3. Management reserves the right to refuse any dive course request.
4. Following an OWD course, new divers may require a private dive guide (at the instructor's discretion).
5. Please make advance arrangements for all children's programs through your guest experience representative or our administrative office ([office@wakatobi.com](mailto:office@wakatobi.com)). For more information please refer to [Diving Wakatobi for Kids](#)
6. **ONLINE PADI NITROX:** guest buys the course online (pay by credit card direct to PADI) and we charge USD 65 practical application fee at the Resort.

## Diving & Snorkeling - Equipment Rental

All prices are in US Dollars (USD)  
and apply for pre-booked packages

Dive & Photo Equipment Rental	Per Day
FULL SNORKEL EQUIPMENT (Mask & Snorkel, Fins, Booties, Wetsuit)	14
FULL DIVE EQUIPMENT (BCD, Regulator, Dive Computer, Mask, Fins, Booties, Snorkel & Wetsuit)	30
REGULATOR (incl. Octopus, SPG, Inflator) or BCD	14
Mask & Snorkel, Fins	6
Wetsuit	10
Dive Computer - Suunto or Shearwater	15
Torch/Underwater Light	15 (10 one dive)
Video Light (Big Blue)	25
Pony Tank (incl. regulator)	15
Olympus TG3 & TG6 camera	50
Evolution CCR* (incl. ADV, tempstik, full software for Vision electronics) rental per day	158
Evolution CCR* (without Vision Electronics Lid, bring your own) rental per day	98

\* We are only able to rent our units to a qualified rebreather diver who requires our gear as their own equipment has failed

**Note:** We offer top-quality dive gear for incredibly reasonable rental prices as a reflection of our desire to reduce the need for guests to be burdened by expensive international excess luggage charges, and also to lower the baggage weights of our guests on our own charter aircraft. Equipment lost or broken will be charged at replacement price.

**Diving & Snorkeling - Equipment Rental (continued)***All prices are in US Dollars (USD)  
and apply for pre-booked packages*

Spare Parts	
Dive Computer Battery	10
Regulator Mouthpiece	10
Mask / Fin Strap	10
Low / High - Pressure Hose	60

Lost Rental Items	
Weight belt	15
Weights per kg	12
Weight pocket	50
Surface marker buoy	25
Mask	70
Snorkel	25
Fins (closed heel)	200
Fins (open heel)	250
Regulator (full set)	550
BCD	400
Big Blue Video Light	900
Kraken Torch/Underwater Light	225
Dive Computer	550



## Extended Stay, Loyalty and other Benefits

Wakatobi provides numerous opportunities for guests to realize significant savings on their stay:

### Extended Stays:

The average Wakatobi vacation is 10 nights; Guests staying for an extended package benefit from a reduction from both Vacation and Activity Packages. Stays of more than 7 nights receive a 5% reduction. Stays of more than 14 nights received a 10% reduction. Child Care / Kid's Club are exempt from extended stay reductions.

Extended stay reductions apply to both resort and Pelagian dive yacht stays.

### Loyalty Reductions:

Repeat visitors can also enjoy an additional graded loyalty reward of 5% for second and third visits, and 10% for fourth visit and beyond.

### Early Payments:

For timely bank transfers, we offer an attractive early payment reduction:

- ❖ Settle in full by bank wire more than 12 months prior to your package departure date, and earn a 5% reduction from your total invoice.
- ❖ Settle in full by bank wire more than 9 months out, and save a total of 4%.
- ❖ Settle in full by bank wire more than 6 months out, and save a total of 3%.

Your balance payment is due to arrive with us no later than 90 days prior to departure. Providing your wired balance payment arrives with us more than 90 days ahead of your departure, you can still earn a 2% reduction from your invoice total.

NB these reductions are not accumulative. Should you choose to settle in full ahead of the normal payment schedule, and benefit from the early payment reduction of 3%, 4% or 5%, this is the total reduction extended. The 2% is included within the reduction already offered, not an additional reduction.

Please inquire for additional information – [office@wakatobi.com](mailto:office@wakatobi.com)

## Terms & Conditions

**Any payment made prior to service delivery constitutes acceptance of the stated terms and conditions**

**Flight dates, package prices and terms and conditions are subject to change at any time without prior notice**

**All inclusions are subject to substitutions.**

### 1.0 TERMS AND CONDITIONS FOR INDIVIDUAL BOOKINGS

#### 1.1 Payment Terms:

Individual Bookings are subject to the following Payment Terms:

Upon placing a booking, an invoice will be issued for the Resort / Yacht package, the Diving and/or snorkeling inclusions, and the round trip air transfers\*

In the event the Pelagian Package may embark or disembark in a port other than Wakatobi, and use Public Air Transfers, the air transfers may be invoiced at a later date.

- A deposit payment of 25% of the total value of the booking will be required within 10 days of issuing the invoice.
- The remaining balance payment will be due to arrive with us no later than 90 days prior to the package departure date.

We offer an incentive (worth 2% of the invoice total) to those clients who meet the payment schedule, and settle by (international) bank transfer.

All Payments should be transacted in US Dollars, except by prior arrangement.

We are unable to block spaces indefinitely without the security of timely payments. As such, in certain circumstances, in the event payments are not settled by the payment due date (as outlined above), we retain the right to amend / cancel a reservation, without refund.

#### 1.2 Early Payment terms

Individual Bookings are entitled to the following Early Payment Incentives for settling ahead of the usual payment schedule, (as outlined above):

Early Payment Incentives are offered to those clients who settle in full, in one single transaction by a pre-agreed payment due date, and settle by (International) Bank Transfer

## Terms & Conditions (continued)

Early Payment Incentives are offered on the costs of the Resort / Yacht package, the Diving and/or snorkeling inclusions, and the round trip air transfers\*

Air transfers for Pelagian Cruises starting / ending outside of Wakatobi may be invoiced at a later date.

- We offer an incentive worth 5% of the package price (inclusions as above) for any payments received in full more than 12 months prior to the package departure date.
- We offer an incentive worth 4% of the package price for any payments received 9 – 12 months prior to the package departure date.
- We offer an incentive worth 3% of the package price for any payments received 6 – 9 months prior to the package departure date.
- To those guests who choose not to pay in advance, and benefit from the early payment incentives outlined above, we offer an incentive worth 2% of the package price. This reduction is offered to guests who settle the 25% confirmation deposit on time, and transfer the balance payment to arrive with us no later than 90 days prior to travel. (This incentive applies to payments made by (International) Bank Transfer only, and is offered instead of the 3%, 4% or 5% reductions outlined above (for an early payment). This 2% reduction is not offered in addition to the 3%, 4% or 5%.)

### 1.3 Cancellation policy:

Once in a while, circumstances in the lives of our guests may prevent their travel at short notice. Due to the way our operations work, we are invariably unable to re-sell such spaces, and depending on the notice offered with a cancellation, we levy a graded cancellation charge.

While we sympathise with guests, we are not in a situation where we can be held responsible should a problem befall our guests in advance of travel. Rare is the case our guests are left nursing a financial loss as in almost all cases, a comprehensive travel insurance policy can be called upon to reimburse any such expenses.

- Cancellations made after payment of the initial 25% confirmation payment has been received, and in advance of 91 days prior to the package departure date are subject to a cancellation charge of 50% of all monies received. (50% of all monies received should equal 12.5% of the invoice total).
- Cancellations made between 46 – 90 days prior to departure are subject to a cancellation charge of 25% of the invoice total (25% of the invoice total should be equal to the value of money received at the time the booking was placed

## Terms & Conditions (continued)

- Cancellations made 45 days or fewer prior to the package departure date forfeit all monies paid.

We strongly recommend that all guests protect their investment by securing a fully comprehensive travel insurance policy.

*We pledge that we will invest all funds the company receives through cancellation charges into our Ground Breaking Collaborative Reef Conservation Programme.*

### 2.0 TERMS AND CONDITIONS FOR GROUP BOOKINGS

#### 2.1 Definition of a Group

- Group Bookings are defined as bookings of a minimum of nine (9) and a maximum of twenty (20) participants, booking as a single, cohesive unit.
- Group Bookings will be invoiced as a Group; Invoices will be sent to an appointed Group Leader; All payments must be collected by the Group Leader, and then forwarded to us.
- Group Bookings are entitled to one complimentary Resort / Pelagian package for every nine full paying guests. A complimentary activity inclusion will also be included for nine guests paying for an activity. The complimentary package(s) will be in the lowest category of accommodation and/or activity booked.
- Additions to Group Bookings will be charged at prevailing rates.
- Bookings for Groups of more than 20 participants may be subject to case-specific terms.

#### 2.2 Group Payment Terms

Group Bookings are subject to variable payment terms depending on how far in advance bookings are placed, prior to the package departure date.

**Early Bird Groups** are defined as a booking of 9 - 20 participants who book 15 months or more in advance of travel.

**Standard Groups** are defined as a booking of 9 - 20 participants who book 10 - 15 months prior to travel.

**Short Lead-time Groups.** Late-booking Groups are defined as a booking of 9 – 20 participants who book fewer than 10 months in advance of travel.

## Terms & Conditions (continued)

### Early-Bird Group Payments

Early Bird Groups are defined as a booking 9 - 20 participants who book 15 months or more in advance of travel, and are subject to the following payment schedule:

- An initial payment of USD 350 per space is required within 10 days of the invoice being issued.
- In the event the group booked 18 months or more prior to departure, a second payment of USD 350 per space is required no later than 15 months prior to travel
- No later than 12 months prior to travel, 25% of the full invoice total should have been paid.
- The final balance payment is due to arrive with us no later than 90 days prior to travel.

### Standard Group Payments

Standard Groups are defined as a booking of 9 - 20 participants who book 10 - 15 months prior to travel, and are subject to the following payment schedule:

- An initial payment of USD 350 per space is required within 10 days of the invoice being issued.
- The balance payment to make up a full 25% deposit is required within 45 days of the initial invoice being issued (generally within 45 days of placing the booking).
- The final balance payment is due to arrive with us no later than 90 days prior to travel.

### Short Lead-time Group Payments

Short Lead-time Groups are defined as a booking of 9 – 20 participants who book fewer than 10 months in advance of travel, and are subject to the following payment schedule:

- An initial non-refundable payment of 25% of the invoice total is required within 10 days of the invoice being issued.
- The balance payment is due to arrive with us no later than 90 days prior to travel.

For groups booking an incentive (worth 2% of the invoice total) is available to:

All groups who meet the payment schedule for their initial deposit, any interim payments (as applicable) and the balance payment are eligible for a prompt payment reduction (worth 2% of the invoice total) providing the funds arrive with us on time, by international wire transfer.

All Payments should be transacted in US Dollars, except by prior arrangement.

In order to ensure we operate with a viable occupancy, we are unable to block group spaces indefinitely without the security of timely payments in adherence to the payment schedule as described on the invoice. As such, in certain circumstances, in the event payments are not settled by the payment due dates, we retain the right to amend / cancel a reservation, without refund.

## Terms & Conditions (continued)

### 2.3 Group Cancellation Policy

We recognise that the structure of a group booking can sometimes change between the time the booking is placed, and the date of departure.

We offer graded adjustment / cancellation charges, depending on the scale of any changes made, and how far in advance of the date of departure such changes occur.

Should an adjustment in the number of participants result in group numbers falling below the complimentary space criterion, the offered comp-spot entitlement will no longer apply.

Groups are strongly recommended to seek insurance coverage to protect against the group size reducing in size / the outright cancellation of the group.

#### a) Early-Bird Groups and Standard Groups are subject to the following terms:

Adjustments to the allocation made 12 months in advance of date of departure:

- Adjustment of the allocation incurs no charges if changes are made more than 12 months in advance of travel (changing room types, reducing numbers of spaces taken).

Adjustments to the allocation made 6 – 12 months in advance of date of departure:

- Adjustments / Returned spaces of no more than an accumulative total of 25% of the total booking are accepted, without charge. Funds already received will be credited in full to the remaining spaces in the group booking.
- A reduction of between 25% - 50% of the total booking allocation will forfeit 12.5% of the total invoice value for those spaces returned. These funds are not transferable to other bookings in the group.
- A reduction of more than 50% of the total booking allocation will result in total loss of all funds paid to this point. These funds are not transferable to other bookings in the group.

Adjustments of the allocation that are made between 3 – 6 months prior to departure:

- Adjustments made 3 – 6 months prior to departure result in the loss of 25% of the invoice value for those spaces returned. These funds are not transferable to other bookings in the group.

Adjustments of the allocation made between 45 – 90 days prior to departure:

- Adjustments made between 45 – 90 days prior to departure will result in forfeiture of 50% of the invoice value for those spaces returned. These funds are not transferable to other bookings in the group.

Adjustments made fewer than 45 days prior to departure:

- Adjustments made fewer than 45 days prior to departure result in full forfeiture of the invoice value of all spaces returned. These funds are not transferable to other bookings in the group.

## Terms & Conditions (continued)

### b) Short Lead-time Groups are subject to the following terms:

Adjustments to the allocation made 3 – 10 months in advance of date of departure:

- Adjustments made 3 – 10 months prior to departure result in the loss of 25% of the invoice value for the spaces that are returned. These funds are not transferable to other bookings in the group.
- Adjustments of the allocation made between 45 – 90 days prior to departure.
- Adjustments made between 45 – 90 days prior to departure will result in forfeiture of 50% of the invoice value of any spaces returned. These funds are not transferable to other bookings in the group.
- Adjustments made fewer than 45 days prior to departure.
- Adjustments made fewer than 45 days prior to departure result in full forfeiture of the invoice value of all spaces returned. These funds are not transferable to other bookings in the group.

*We pledge that we will invest all funds the company receives through cancellation charges into Our Ground Breaking Collaborative Reef Conservation Programme.*

## Contact Details

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### Customer Support & Guest Experience Representatives

(please refer to the **Customer Service page** at [wakatobi.com](http://wakatobi.com) to find the Wakatobi team member for your specific location > customer service.)

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